

# JUST PATERSON

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## Abby Burns

In 2007 when Abby recommended a new life insurance policy I was happy to take her suggestion. I guess at the time Abby explained all the benefits but you don't really think about it too much – you know it's in place and then you get on with life.

A couple of years later Abby and I were talking about making an amendment to the policy and then I found out I had cancer so I told Abby not to make any changes. I was totally amazed when Abby reminded me that the policy included cover for this. Abby and the team at Red quickly got the claim underway and within a very short time I received a substantial settlement which really helped ease my stress during recuperation.

My experience with bank insurance was a complete contrast. For years I'd been paying a monthly premium for insurance that (I thought) would cover my credit card debt if I was unable to work so when I got sick I went to the bank with all the medical evidence – the insurance eventually paid just 15% of the outstanding amount for two months.

This taught me the value of having someone with Abby's specialist knowledge to look after your insurance affairs. For me, the money spent on the bank's insurance turned out to be totally wasted.

Abby is very switched on and at the same time very caring. I wouldn't hesitate to recommend her to anyone who needs an expert to make sure they get best possible insurance cover.

Anne Jeeves