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Re: Alan Burns

When my wife and I first met Alan Burns my understanding of a financial adviser was a person representing, even pushing, a particular company's products. However Alan's focus was on our situation and our needs, the conversation was all about us and the solutions Alan presented were tailored to our needs.

We're both busy people and when it comes to our investments we need reliable advice. I feel that I can trust Alan to do the research for us and provide us with sufficient information to enable us to make wise investment decisions. With Alan keeping an eye on our portfolio we know that everything is just as it should be.

I like the reporting that we receive; it's timely and clear, making it easy to see what's happening. I also appreciate the way decisions are implemented with little effort required from us.

We're into the 15th year of our relationship with Alan, proof in itself of our confidence in his abilities, and I am happy to recommend him as a prudent funds manager.



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